

To: The Honorable Mayor and City Council

From: Shannon Graham, Purchasing Manager
Purchasing Department



Date: July 14, 2015

RE: **A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, APPROVING THE CITY ADMINISTRATION'S AWARD TO THE BANCORP, AS THE LOWEST RESPONSIVE-RESPONSIBLE CONTRACTOR TO FURNISH ALL MATERIALS, EQUIPMENT, SUPERVISION AND SERVICES REQUIRED FOR THE POLICE DEPARTMENT VEHICLE LEASING IN ACCORDANCE WITH THE TERMS, CONDITIONS, AND SPECIFICATIONS CONTAINED IN THE INVITATION TO BID NO. 20-03-15 POLICE VEHICLE LEASING; AND FURTHER AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT REQUIRED TO LEASE THE VEHICLES, IN THE APPROXIMATE AMOUNT OF ONE MILLION FIFTY SEVEN THOUSAND NINE HUNDRED AND NINETY THREE DOLLARS AND NINETY-TWO CENTS (\$1,057,993.92) FOR THREE YEAR (36-MONTH) LEASE TO PURCHASE; THREE HUNDRED FIFTY TWO THOUSAND SIX HUNDRED SIXTY FOUR DOLLARS AND SIXTY FOUR CENTS (\$352,664.64) ANNUALLY; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES.**

RECOMMENDATION

Recommendation to award The Bancorp for ITB 20-03-15, Police Vehicle Leasing Services for a one year term, with two one year renewals authorizing execution of the 36 month term lease agreement.

The Police Department is requesting to lease twenty-five (25) vehicles (23 - 2016 Ford Utility Police Interceptors , 1 - 2016 Ford Sedan Police Interceptor, and 1 - Ford Transit 250), in the first year for a total three year cost of \$1,057,993.92 (\$352,664.64 annually). The funding for the vehicles is being paid from the Fleet Vehicle Replacement Fund and from the Reserve Fund.

BACKGROUND

The Police Department leases vehicles for investigations pertaining to vice, narcotics and organized crime. The contract allows for variety and classes of vehicles for the Police Department to choose from.

The Bancorp provides leasing services to various municipalities within the State of Florida. The Purchasing Department contacted the vendor for pricing. The pricing offered to the City of North Miami are within similar price ranges offered to the City of Groveland for the leasing of vehicles.

The City advertised Invitation to Bid 20-03-15 on 3/15/2015 and opened on 4/16/2015. The Bancorp is the sole responsive, responsible bidder.

ATTACHMENTS

ITB Tabulation

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, AUTHORIZING THE CITY MANAGER TO DO ALL THINGS NECESSARY TO NEGOTIATE AND EXECUTE A POLICE VEHICLE LEASE-TO-PURCHASE AGREEMENT WITH BANCORP BANK WITH A TERM OF THIRTY-SIX (36) MONTHS, FOR THE INITIAL LEASE-PURCHASE OF TWENTY THREE (23) 2016 FORD UTILITY POLICE INTERCEPTORS, ONE (1) 2016 FORD SEDAN POLICE INTERCEPTOR AND ONE (1) 2016 FORD TRANSIT 250, RESERVING THE OPTION OF TWO (2) ONE-YEAR RENEWALS TO INCLUDE ADDITIONAL VEHICLES FOR LAW ENFORCEMENT USE BY THE NORTH MIAMI POLICE DEPARTMENT, AT AN AGGREGATE COST OF ONE MILLION FIFTY-SEVEN THOUSAND NINE HUNDRED NINETY-THREE DOLLARS AND NINETY-TWO CENTS (\$1,057,993.92) PAYABLE FROM THE FLEET VEHICLE REPLACEMENT FUND AND RESERVE FUND IN THREE (3) YEARLY INSTALLMENTS, IN ACCORDANCE WITH THE TERMS, CONDITIONS AND SPECIFICATIONS CONTAINED IN THE INVITATION TO BID POLICE VEHICLE LEASING ITB NO. 20-03-15; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES.

WHEREAS, the City of North Miami ("City") is in need of replenishing the Police Department's vehicle fleet as a crucial element for the provision of law enforcement services, vital to the preservation of the public health, safety and welfare; and

WHEREAS, in April 16, 2015, City administration advertised *Invitation to Bid Police Vehicle Leasing ITB No. 20-03-15* ("ITB"), seeking competitive bidders for the lease-purchase of vehicles to replenish the existing Police Department's aging fleet; and

WHEREAS, in response to the ITB, Bancorp Bank ("Bancorp") was selected by City administration as the most responsive-responsible bidder, demonstrating qualifications that were the most advantageous to the City in the provision of Police Vehicles; and

WHEREAS, Bancorp has manifested the capability and willingness of providing the City a lease-to-purchase agreement with a term of thirty-six (36) months ("Lease-Purchase Agreement") for the following initial lease-purchase of: twenty three (23) 2016 Ford Utility Police Interceptors, one (1) 2016 Ford Sedan Police Interceptor and one (1) 2016 Ford Transit 250 ("Police Vehicles"),

reserving the option of two (2) one-year renewals to include additional vehicles for law enforcement use by the North Miami Police Department; and

WHEREAS, the Police Vehicles will be placed for law enforcement use by the North Miami Police Department, at an aggregate cost of One Million Fifty-Seven Thousand Nine Hundred Ninety-Three Dollars and Ninety-Two Cents (\$1,057,993.92) payable from the Fleet Vehicle Replacement Fund and Reserve Fund, in accordance with the terms, conditions and specifications contained in the ITB; and

WHEREAS, the Lease-Purchase Agreement will be payable in three (3) equal installments of Three Hundred Fifty-Two Thousand Six Hundred Sixty-Four Dollars and Sixty-Four Cents (\$352,664.64) per year; and

WHEREAS, the City administration respectfully requests that the Mayor and City Council authorize the City Manager to negotiate and execute a Lease-Purchase Agreement for the stated purpose; and

WHEREAS, the Mayor and City Council find the lease-purchase of Police Vehicles needed to continue the important mission of the North Miami Police Department to preserve property and to protect and serve all members of the public, is in the best interest of the City.

NOW THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA:

Section 1. Authority of City Manager. The Mayor and City Council of the City of North Miami, Florida, hereby authorize the City Manager to do all things necessary to negotiate and execute a Police Vehicle Lease-to-Purchase Agreement with Bancorp Bank with a term of thirty-six (36) months, for the initial lease-purchase of twenty-three (23) 2016 Ford Utility Police Interceptors, one (1) 2016 Ford Sedan Police Interceptor and one (1) 2016 Ford Transit 250, reserving the option of two (2) one-year renewals to include additional vehicles for law enforcement use by the North Miami Police Department, at an aggregate cost of One Million Fifty-Seven Thousand Nine Hundred Ninety-Three Dollars and Ninety-Two Cents (\$1,057,993.92) payable from the Fleet Vehicle Replacement Fund and Reserve Fund in three (3) yearly installments, in accordance with the terms, conditions and specifications contained in the *Invitation to Bid Police Vehicle Leasing ITB No. 20-03-15*.

Section 2. **Effective Date.** This Resolution shall become effective immediately upon adoption.

PASSED AND ADOPTED by a _____ vote of the Mayor and City Council of the City of North Miami, Florida, this ____ day of _____, 2015.

DR. SMITH JOSEPH
MAYOR

ATTEST:

MICHAEL A. ETIENNE, ESQ.
CITY CLERK

APPROVED AS TO FORM
AND LEGAL SUFFICIENCY:

ROLAND C. GALDOS, ESQ.
INTERIM CITY ATTORNEY

SPONSORED BY: CITY ADMINISTRATION

Moved by: _____

Seconded by: _____

Vote:

Mayor Smith Joseph, D.O., Pharm. D.
Vice Mayor Carol Keys, Esq.
Councilman Scott Galvin
Councilman Philippe Bien-Aime
Councilman Alix Desulme

_____	(Yes)	_____	(No)
_____	(Yes)	_____	(No)
_____	(Yes)	_____	(No)
_____	(Yes)	_____	(No)
_____	(Yes)	_____	(No)



Contract #: ITB No 20-03-15
Contract Title: Police Vehicle Leasing
Bid Opening Date: 4/16/2015
Prepared By: Linda Julien
Reviewed By: Shannon Graham

		The Bancorp				
		3905 El Rey Road				
		Orlando, FL 32808				
	2015 Quotes	302-791-5696				
		FEIN: 20-2111361				
ITEM	ITEM DESCRIPTION	Unit Price	QTY	Total	Months	Grand Total
	Leased Vehicles- 36 months					
1	2015 Ford Transit 250 (R3X)	\$ 1,385.34	2	\$ 2,770.68	36	\$ 99,744.48
2	2015 Ford Sedan Police Interceptor	\$ 872.04	6	\$ 5,232.24	36	\$ 188,360.64
3	2015 Ford Utility Police Interceptor	\$ 1,240.98	42	\$ 52,121.16	36	\$ 1,876,361.76
	TOTAL LEASED BID					\$ 2,164,466.88

	2016 Quotes					
ITEM	ITEM DESCRIPTION	Unit Price	QTY	Total	Months	Grand Total
	Leased Vehicles- 36 months					
1	2016 Ford Transit 250 (R3X)	\$ 1,367.27	2	\$ 2,734.54	36	\$ 98,443.44
2	2016 Ford Sedan Police Interceptor	\$ 864.20	6	\$ 5,185.20	36	\$ 186,667.20
3	2016 Ford Utility Police Interceptor**	\$ 1,180.75	42	\$ 49,591.50	36	\$ 1,785,294.00
	TOTAL LEASED BID					\$ 2,070,404.64

* Sole responsible, responsive bidder

* 2016 vehicles are \$94,062.24 less in price than the 2015 vehicles

**The Bancorp lowered the monthly cost from \$1,197.47 to \$1,180.75.



**MEARS
MOTOR
LEASING**

A DIVISION OF TBBK

AGENCIES CURRENTLY LEASING WITH MEARS

CITY	CONTACT	PHONE
Bal Harbour Village, FL	Chief Tom Hunker	305-525-5506
Volusia County, FL Sheriff	Tina McClish	386-736-5961
FBI	Nick Turasz	Available Upon Request
Hillsborough County Schools	Dennis Holt	813-272-4932
Manatee County, FL Sheriff	Capt. Pat Bartholomew	941-747-3011
Salem, NH	Jane Savastano	203-890-2046
Pinellas County, FL	Karen Main	727-464-6308
Seminole County, FL Sheriff	John Blackwood	407-665-6683
Town of Pelham, New Hampshire P.D.	Chief Roark	603-635-2411

JOANNE CORNIER, GOVERNMENT LEASING SPECIALIST

Over the past 23 years, I have had the pleasure of working with law enforcement agencies including Police and Sheriff's Departments, the FBI, the U.S. Marshall Services, HIDTA task forces and Homeland Security. As your account executive I will personally oversee the ordering and delivery of your vehicles and ensure the best possible service. I will work diligently to protect the confidentiality of your vehicles. I believe that servicing my customers is key to a successful relationship.

**I can be reached at 407-253-4450 or
email: jcornier@mearsleasing.com.**

SECTION 3.0
SCOPE OF SERVICES /
TECHNICAL SPECIFICATIONS

3.1 SCOPE OF WORK

The City of North Miami is seeking the lease of two (2) Ford Transit 250, six (6) 2015 Ford Sedan Police Interceptor and forty two (42) 2015 Ford Utility Police Interceptor. The color of preference for all vehicles must be white.

3.2 The minimum requirements for the 2015 Ford Transit 250 (R3X) high roof 148” wheelbase with sliding door.

- 99G- 3.5L ECO BOOST V-6 ENGINE
- 446- 6 SPEED AUTOMATIC TRANSMISSION
- 53B- TRAILER TOW PACKAGE
- 541-POWER MIRRORS
- 59D-PERIMETER ANTI THEFT
- 60C- CRUISE CONTROL
- 43R- REVERSE SENSING
- 66P- PASSIVE ANTI-THEFT
- 58X- AM/FM/CD WITH SYNC
- 61C- REAR BACK UP CAMERA
- 63C- HEAVY DUTY ALTERNATOR
- 63E- DUAL BATTERIES
- MD509- MOUNTED BEHIND DRIVER’S SEAT FACING CURB SIDE
- 14STEP- STEP STOOL SHIPPED LOOSE
- RK148F- MOUNTING RAIL KIT
- HAD3259- (1) 14X59X32 SHELF UNIT MOUNTED CURB SIDE BEHIND MD506PM
- HAD5059- (1) 14X59X50 SHELF UNIT MOUNTED STREET SIDE BEHIND PARTITION
- SPT-4P- STEEL PARTS TOTE STEEL CABINET WITH 4 PLASTIC DRAWERS MOUNTED BEHIND PARTITION ON CURB SIDE
- CL1446R- MOUNTED CURB SIDE MOUNTED STREET SIDE BEHIND MD509
- MD506PM- DRAWER MODULE MOUNTED CURB SIDE OVER WHEEL WELL
- TA20LP- SEALED TANK COMPARTMENT MOUNTED CURB SIDE IN FRONT OF MD506PM
- TA1- 4 HOOK BAR ASSEMBLY MOUNTED ON REAR OF HAD3259
- LK8- 8’ LADDER KEEPER
- SIM2HC2PM- PERFORATED CENTER & CURB PANEL PARTITION KIT W/ DOOR
- WKC1FDTH- WING KIT FOR PARTITION

- GP-SW2000- GO POWER 2000 WATT PURE SINE INVERTER WITH GP-SWR-B REMOTE AND DUAL 110V OUTLET MOUNTED ON CURBSIDE PARTITION ABOVE SPT4P
- 30004- (2) WHITE STRYKER LED GO LIGHT (1) MOUNTED (1) MOUNTED REAR ON ROOF
- VTX609A- (2) AMBER VERTEX MOUNTED IN REAR TAILLIGHT
- IONSV3AW- (2) AMBER ION "V" MOUNTED ON FRONT FENDERS

3.3 The minimum requirements for the 2015 Ford Sedan Police Interceptor AWD 4dr (P2M, 500A).

- 998- 3.7L ENGINE
- 44J- 6 SPEED AUTOMATIC TRANSMISSION
- P2M-500A- DRIVER SIDE FACTORY INSTALLED SPOTLIGHT
- 13C- DARK CAR FEATURE
- P2M-500A – POWER WINDOWS & POWER DOOR LOCKS
- 18G- CHILD PROOF REAR DOORS
- 76R- REVERSE SENSING SYSTEM
- 60P- REMOTE KEYLESS ENTRY
- TREM- TREMCO ANTI THEFT
- 13P- FRONT HEADLIGHT PREP
- 51G- GRILL LAMP SIREN WIRING PACKAGE
- 53M- SYNC VOICE ACTIVATED BLUETOOTH
- 96E- SIDE FENDER LED LIGHTS
- 43- KEYED ALIKE- MUST SPECIFY KEY CODE
- 77B- REAR VIEW CAMERA- DEALER INSTALLED

3.4 The minimum requirements for the 2015 Ford UTILITY POLICE Interceptor AWD 4dr (K8A, 500A).

- 99R- 3.7L ENGINE
- 44C- 6 SPEED AUTOMATIC TRANSMISSION
- 500A- DRIVER SIDE FACTORY INSTALLED SPOTLIGHT
- 500A- POWER WINDOWS & POWER DOOR LOCKS
- 595- REMOTE KEYLESS ENTRY
- 43D- DARK CAR FEATURE
- 76R- REVERSE SENSING SYSTEM
- 17T- CARGO AREA DOME LIGHT
- TREM- TREMCO ANTI-THEFT86P- FRONT HEADLIGHT PREP
- 60A- GRILL LAMP SIREN WIRING PACKAGE
- 53M- SYNC VOICE ACTIVATED BLUETOOTH
- 21B- REAR VIEW CAMERA
- 18W- REAR WINDOW INOP
- 59- KEY ALIKE- MUST SPECIFY KEY CODE
- 65L- FULL WHEEL COVERS

- 68G- REAR DOOR HANDLES & LOCKS INOP

3.5 EMERGENCY EQUIPMENT SPECS

- (1)44" FEDERAL SIGNAL INTEGRITY LIGHTBAR WITH DRIVER RED AND PASSENGER BLUE AND REAR RED, BLUE AND DUAL COLOR AMBER SIGNAL MASTER, HOOK KIT, , AND ES100 SPEAKER WITH VEHICLE SPECIFIC BRACKET **NORTH MIAMI CONFIG**
- (1)FEDERAL SIGNAL SSP3000 PLATINUM SIREN 200 WATT WITH COMPUTER CONFIGURATION
- ST-360W 360 DEGREE CONER LED WHITE (6) FOUR IN REAR TAILLIGHTS AND TWO IN FOGLIGHT AREAS
- (4) FEDERAL SIGNAL MPS600-RB 2 GRILL LIGHTS AND 2 REAR GLASS LIFT GATE ON LIP
- (1)**ST-RVSCAM STEALTH BACK UP CAMERA SYSTEM TO BE SPECIALLY WIRED INTO SSP3000 SIREN. OFFICER MANUALLY ACTIVATED TO SHOW REAR OF VEHICLE WHILE STOPPED WITH REVERSE SENSING PRIORITY OVERRIDE**
- (1)ST-8WD 8 HEAD REAR WARNING STICK FOR REAR WINDOW IN BLUE /RED **REAR WINDOW**
- (2) ST-4WD 4 HEAD WARNING STICK IN BLUE /RED FOR **REAR SIDE WINDOWS**
- (1) PUBLIC SAFETY USA CC-UV-L-18 CC-UV-L-18, CENTER CONSOLE WITH 12" SLOPE AND 6" LEVEL SECTION DESIGNED TO ACCOMMODATE A VARIETY OF EQUIPMENT WHILE CREATING MORE HIP ROOM FOR THE OFFICER AND EQUIPMENT.AC-FDUVMNT-25, SLOTTED, HEAVY-DUTY FLOOR MOUNT FOR CENTER CONSOLE FOR ADDED STRENGTH AND ADJUSTMENT OF CONSOLE AND ACCESSORIES. ONE (1) FD-AP3 3" FACEPLATE WITH 3 DC OUTLET HOLES, ONE (1) FACEPLATE FOR A MOTOROLA XLT2500, ONE (1) FEDERAL SIGNAL SMART SIREN SIREN/LIGHTING CONTROLLER AND BLANK FILLER FACEPLATES AS NEEDED. (1) AC-INBHG DUAL CUP HOLDER. CM-PSUV-SL-LED PASSENGER SEAT COMPUTER MOUNT DESIGNED NOT TO INTRUDE ON PASSENGER SIDE FOOT SPACE. INCLUDES A 9" SLIDING SWING ARM THAT EXTENDS AN ADDITIONAL 8" AND A PIVOT MOUNT TO ACCOMMODATE A DOCKING STATION. 7160-0285 QUAD MOTION TS5 , 7160-0250-01 UNIVERSAL CRADLE WITH TALL CLIPS FOR RUGGED LAPTOPS, 12VOLT POWER DUAL USB ADAPTER, 12 VOLT 3 OUTLET CIG. LIGHTER PLUG BOX, PS-202-08U 8 GANG FUSE BLOCK WITH GROUNDING PAD, PS-GCA100 PUBLIC SAFETY USA GCA SERIES , MANUAL RESET , TYPE III 100 AMP CIRCUIT BREAKER,
- (1)MODEL SC-916-AR / FIXED WALL/TRUNK SETUP ****
- GRAPHICS PACKAGE PER CITY OF NORTH MIAMI SPECS

- **PS-PISUVSEATOS FORD SUV SEAT SYSTEM WITH OS BELT AND REAR PARTITION SCREEN**
- **(1)TP-US-SS-TROY3-NM FRONT PARTITION WITH WEAPON RECESS PANEL AND 50 POLY/50 MESH WINDOW STYLE.**
- **(1) WG-FDUV-H-DS & PS-NM WG-FDUV-H-DS & PS: DRIVER & PASSENGER SIDE WINDOW GUARDS, WELDED BARS, HORIZONTAL DESIGN**
- **TREMCO ANTI-THEFT**
- **DOVE LAMP WHITE/RED REAR**
- **3M WINDOW TINT**
- **NORTH MIAMI GRAPHICS PACKAGE**
- **PUBLIC SAFETY USA CUSTOM STORAGE VAULT FOR REAR OF SUV WITH STRUT ASSISTED ACCESS PANEL FOR SPARE TIRE ACCESS**

END OF SECTION